**PROPERTY INFORMATION SHEET**

Mobile Home RV Parks

**Contact Information**

Your Last Name: First Name: Phone Number:

Alternate Number: Fax Number: E-mail:

**Seller /Agent Contact Information**

Agent/Owner’s Last Name: First Name: Phone Number:

Alternate Number: Fax Number: E-mail:

#Partners: Seller Contract is Decision Maker:  Yes  No

**­­­­­­­­ Property Information**

Address: City: State:

Country: Zip:

Acres: Usable Acreage: #Pads: #Mobile Homes: #Homes Rented:

Extra Acres/Pads:

Current Zoning: Highway/Road Access: Yes  No Road frontage # ft:

Water Frontage # acres: Wooded/wetland Acres: Flood zone:  Yes  No Proximity of Utilities & Sewer:

Type of Area:  Low Income  Medium Income  High Income

Environmental Issues/Requirements:

Property Listed:  No (  Yes Time on Market: . How Longed Owned:

Motivation: ­­­­­­­­

**Financials**

Asking Price: $ Market Value (as-is): $ How &Who Determined:

LTV: How Owner Chose Price: Owner Knows Value: Yes  No

Current Gross Income:$ Current Net Income:$ Current Annual Income:$

Est Market Rent/sqft: $ Market Cap Rate %: Going in Cap Rate: % Current Occupancy%:

Projected Annual Expenses: $ Projected Occupancy%: Projected Gross Income:$

What Utilities does the owner pay?  Electric  Gas  Water  Trash  Sewer  Phone other:

Mortgage Balance Monthly Payment Amount in Arrears (If Delinquent)

1st $ $ $

2nd $ $ $

3rd $ $ $

In Foreclosure:  No ( Yes Sale Date: ) Bankruptcy Filed:  No ( Yes Type: )

Seller Financing: No ( Yes Terms: ) Master Lease:  Yes  No Joint Venture (Plats Pads/Develop): Yes  No

**Improvement/Exit strategies**

Raise Rents:

Lower/Transfer Expenses:

Add Pads. Cost /Time/Value/Income: $

Plat & Sell Pads. Cost /Time/Value: $

Sell or Plat/Develop Excess Land [Attach a completed Raw Land Property Information Sheet]

Plat/Develop Occupied Land. [Attach a completed Raw Land Property Information Sheet]

Other:

Describe the Real Estate market, economy and other relevant information (Include sources):

Additional Comments:

**RAW LAND**

PROPERTY INFORMATION SHEET

**Contact Information**

Your Last Name: First Name: Phone Number:

Alternate Number: Fax Number: E-mail:

**Seller /Agent Contact Information**

Agent/Owner’s Last Name: First Name: Phone Number:

Alternate Number: Fax Number: E-mail:

#Partners: Seller Contract is Decision Maker:  Yes  No

**­­­­­­­­ Property Information**

Address: City: State:

Country: Zip:

Acres: Usable Acreage: Current Zoning: Highway/Road Access: Yes  No

Road frontage # ft:

Water Frontage # acres: Wooded/wetland Acres: Flood zone:  Yes  No Proximity of Utilities & Sewer:

Type of Area:  Low Income  Medium Income  High Income

Property Listed:  No (  Yes Time on Market: .) How Longed Owned:

Motivation: ­­­­­­­­

**Financials**

Asking Price: $ Price per Acre/sqft: $ How Owner Chose Price:

Market Value (As Is –Unimproved):$ How & Who Determined: LTV:

Owner knows Value: Yes  No

After Entitled Value: $ How & Who Determined: LTV:

After Developed Value (Horizontal):$ How & Who Determined: LTV:

After Developed Value (Vertical):$ How & Who Determined: LTV:

Mortgage Balance Monthly Payment Amount in Arrears (If Delinquent)

1st $ $ $

2nd $ $ $

3rd $ $ $

In Foreclosure:  No ( Yes Sale Date: ) Bankruptcy Filed:  No ( Yes Type: )

Seller Financing: No ( Yes Terms: ) Master Lease:  Yes  No Joint Venture (Plats Pads/Develop): Yes  No

**Property Information**

Current Zoning/Use: Highest& Best Use: Government Receptive: No  Somewhat Very

Entitlement Cost: $ Time (mo): Construction Cost: $ Time (mo):

Land/Assets that can be sold off immediately. Total Value: $

Environmental Issues/Requirements:

Describe the Real Estate market, economy and other relevant information (include web address, news sources, etc):

Describe nearby development projects: New, under developed, planned (check w/planning dept):

What size lots/parcels are in most demand? What types of product(s) are in most demand?

Proposed exit strategies for this property:

Additional Comments:

**Contact Information**

**BUILDING**

Your Last Name: First Name: Phone Number:

Alternate Number: Fax Number: E-mail:

**Seller /Agent Contact Information**

Agent/Owner’s Last Name: First Name: Phone Number:

Alternate Number: Fax Number: E-mail:

#Partners: Seller Contract is Decision Maker:  Yes  No

**Property Information**

Address: City: State:

Country: Zip:

Type: Office Retail  Apartment Assisted Living  Industrial  Self Living

Year Built: Total sqft: Leasable sqft: #Spaces: #Stories: Acres:

Extra land/Assets: Type of Area: Low Medium High Income Class: A B C

Property Listed:  No ( Yes Time on Market ) How Longed Owned:

Motivation:

**Financials**

Asking Price: $ Market Value (as-is): $ How &Who Determined:

LTV: How Owner Chose Price: Owner Knows Value: Yes  No

Current Gross Income:$ Current Net Income:$ Current Annual Income:$

Est Market Rent /sqft:$ Market Cap Rate%: Going on Cap Rate: % Current Occupancy%:

Market Occupancy %: Projected Occupancy%: Projected Gross Income:$

Projected Annual Expenses: $ Projected NOI: $ Projected Cap Rate%: Projected value: $

What Utilities does the owner pay?  Electric  Gas  Water  Trash  Sewer  Phone other:

Mortgage Balance Monthly Payment Amount in Arrears (If Delinquent)

1st $ $ $

2nd $ $ $

3rd $ $ $

In Foreclosure:  No ( Yes Sale Date: ) Bankruptcy Filed:  No ( Yes Type: )

Seller Financing: No ( Yes Terms: ) Master Lease:  Yes  No Joint Venture (Plats Pads/Develop): Yes  No

**Improvement/Exit Strategies:**

**1.** Fill Vacancies Who/Time: Rehab Required: Yes  No Cost:

**2.**Raise Rent Time: Rehab Required: Yes  No Cost:

**3.**Replace Tenants Why/Who/Time: Rehab Required: Yes  No Cost:

**4.**Reduce Expenses How/Time/Cost: Rehab Required: Yes  No Cost:

**5.**New Management Who/Why: Rehab Required: Yes  No Cost:

**6.**Convert to Condos Cost/Time: Rehab Required: Yes  No Cost:

**7.**Change Use Cost/Time/Type: Rehab Required: Yes  No Cost:

**8.**Sell Land or Other Price/Time: Rehab Required: Yes  No Cost:

**9.**Other Cost/Time: Rehab Required: Yes  No Cost:

Describe the current market condition& economy for this type of property (include source):

Additional Comments: